



COMMODITIES TRADING COMPANY



TWENTY YEARS OF SERVICE





Company Profile

New Paradigm in Commodities.

Since its inception in 1989, Commodities Trading Company (LLC) has broken many records and psychological barriers, and has helped in effecting a paradigm shift of a kind.

During the late 1980's when the Arabian Gulf cement industry was sitting over a record glut with no takers in the local market, CTC rose like a sentinel and hoisted the flag of the Arabian Gulf cement producers on the world markets.

CTC's pioneering campaign has helped in shifting the clinker and bulk cement, beyond the Arabian sands, to advanced industrial economies of Australia, Korea, Far-East, Europe, Africa and now USA.

The nineties has been a decade of learning and growth for CTC. The company's trading and shipping activities now cover over 25 countries where CTC either has its associates or working outfits. This year, CTC started its own full-fledged offices in Saudi Arabia, India and Singapore.

The company now ranks as a pre-eminent conduit for providing across-the-board supplier of raw materials and key inputs to the cement sector. It is one of the largest and most credible international suppliers of iron ore and iron pellets, bauxite, gypsum, limestone, coal and industrial minerals, engineering goods, consumables, and chemical derivatives.

CTC works in close cooperation with its multinational business associates such as Marnecem of Switzerland, Umar, a subsidiary of Holderbank group, Ssangyong of Korea, Cementia of Switzerland, Marubeni of Japan, Cheung Kong (Holdings) Ltd., Hong Kong, and various corporate bodies worldwide.

Each new business opportunity offers a valuable upgrading experience in servicing its customers and principals with great humility and model efficiency. CTC enters the new millennium in a true spirit of mutual growth and interconnectedness with its valued clients and international associates, indeed, in all thanks giving to God Almighty.



"Inventing better economics in each new deal is CTC's constant quest."

At CTC we have a history of offering the best products in the most effortless process. Our 20 years of experience in International Trade has made us an expert in understanding our customer's specific needs and providing perfect solutions. We are one of the most credible suppliers of raw material, minerals and bulk cargo in the region. We cater to a wide variety of large industries like Cement, Iron & Steel, Gypsum boards, Aluminium, Glass etc.

Headquartered in Dubai, CTC has a global reach and deals with some of the most advanced markets in the world. We trade across the world including Japan, Australia, China, India, Middle East, Africa, Europe, Brazil and USA.

CTC takes pride in its team of motivated professionals who are committed to building a long lasting client relationship. Each business opportunity offers valuable upgrading experience in servicing our customer's specific needs with a strong focus on quality.

The products/services we offer include Cement, Clinker, Coal, Iron ore, Slag, Bauxite, Limestone, Gypsum, Laterite, Silica Sand, Garnet Sand, etc and Ship Chartering.



Products

Clinker & Cement

Innovation and responsibility - characterise CTC's emergence as one of the leading international clinker and cement trading house.

CTC executives package innovative solutions by inventing better economics in each new deal. Every new trading opportunity is a challenge in itself. Whether the shipments are to be effected to or from Arabian Gulf, Far East, Indian sub-continent, Europe, Africa, Mediterranean or North America, each deal is executed with utmost finesse and professional commitment.

CTC clinker and cement trading network covers various countries including South Korea, Thailand, Indonesia, Malaysia, France, Greece, Turkey, Egypt, Nigeria, India, Saudi Arabia, Sri Lanka, Mauritius, Seychelles and now the United States & African Countries.

CTC put the Arabian Gulf cement industry on the global map since 1989 when it began the exports of clinker, bulk cement and raw materials for the first time from the region.



Loading Operations



Bulk Cement Discharge



Bulk Cement Operations

CTC has made pioneering strides in trade, with many firsts to its credit

- Exports to over twenty countries in a short span of less than a decade
- Pioneered clinker from Indonesia, Thailand, India (West Coast), Egypt, France and Greece to the Arabian Gulf.
- Bulk cement shipments to Nigeria in Handymax vessels from Saudi Arabia.
- Handysize bulk cement shipments from L&T jetty in India to Kuwait.
Bulk cement shipments in handy-size vessels to Malaysia and Singapore.
- Chartered the biggest clinker ship, loaded at Bukpyung port in South Korea for clients in the Arabian Gulf.
- Pioneered exports of clinker to the Reunion Island of Indian Ocean.
- CTC handles exports of bulk cement from Saudi Arabia and the UAE.
- CTC has introduced clinker from the Far East, India, Middle East and Europe into the Arabian Gulf.



Bulk Cement in Bulk Carrier



Shore Cranes at Work



Loading by Conveyors

Iron Ore & Pelletes



CTC is a large supplier of quality iron ore and iron ore pellets to industrial users in the Arabian Gulf, Far East and Africa. Iron ore and pelletised ore, from Goa and Kudremukh in India, are shipped to the end-users on a turnkey basis. Shipments have now also began of high-grade iron ore from Bellary and Hospet areas of Karnataka to China and the Far East.

Exports of iron ore fines, iron ore lumps and iron ore concentrates are being undertaken. CTC has a marketing arrangement with Kariganur Mineral Mining Industry, who are prominent mine owners and a major suppliers to MMTC.



High Grade CTC iron ore for the industrial world.

CTC is shipping on a set-traditional basis:

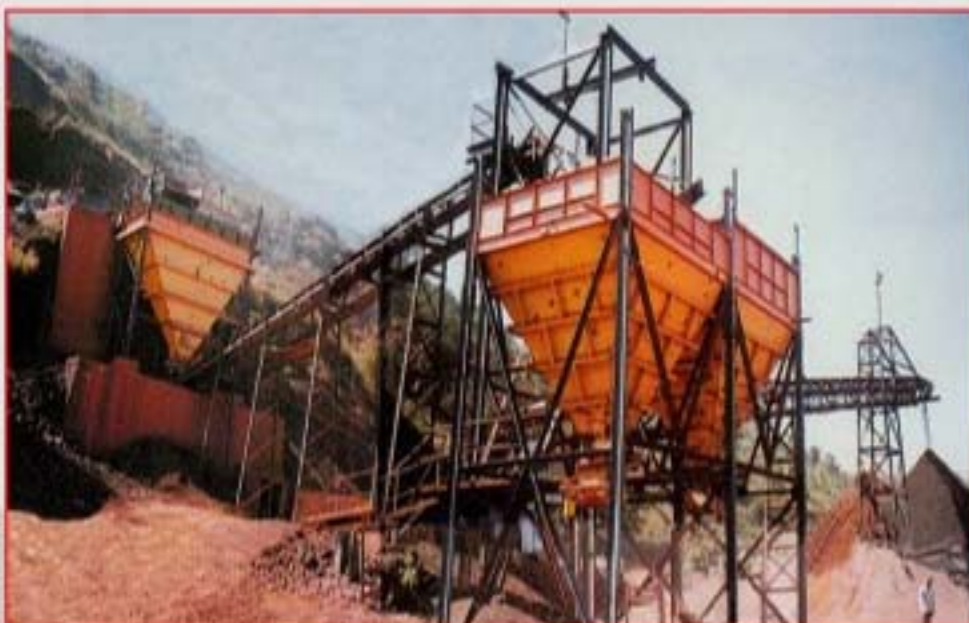
- ▶ **High-grade iron ore to Arabian Gulf, Far East, China and Africa.**
- ▶ **Pelletised ore and concentrates to China, Far East, Iran and parts of Europe.**



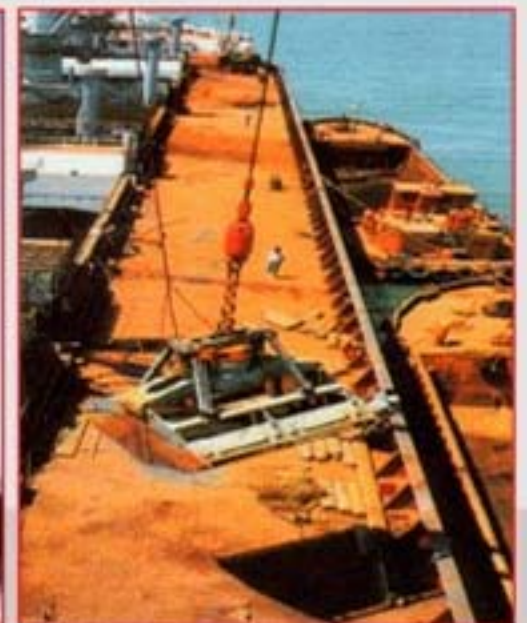
Associate Iron Ore Mine – India



Associate Iron Ore Mine – India



A full-view of iron ore screening plant



Iron ore being loaded at Mormugao port

Limestone & Coal

CTC is a major supplier of high-grade limestone to international consumers, with an access to a large volume of deposits. CTC is handling large export orders to various countries.

Low silica content makes CTC limestone suitable for the steel industry. Limestone consignments are put through crushers and screening plants. Conveyor system loading and deep draft port enable speedy export shipments.

CTC offers high quality coal at excellent prices to Indian cement industry. It has procurement arrangements with major producers in South Africa, Australia and Indonesia. The company can also cater to the demands of a wide-spectrum of Indian industry.



Limestone from UAE



Limestone Quarry - Philippines



Limestone Quarry - Philippines



Limestone being loaded at an export terminal at Philippines



- **Limestone exports from UAE to India, East Africa and Far East.**
- **Limestone exports from Philippines to India.**
- **Coal exports from South Africa, Australia and Indonesia to India and the Middle East.**



Bauxite, Laterite & Gypsum

CTC is a dependable exporter of high-grade bauxite, laterite and gypsum to the international market.

It has access to very large deposits of bauxite, laterite and gypsum, and hence undertakes large contracts to the industries in various parts of the world.



Gypsum From Oman



Loading Gypsum



Loading operations under way at Port Okha for exporting bauxite



CTC's bauxite is of very high specifications

CTC provides:

- ***Bauxite and laterite suppliers to Arabian Gulf cement companies.***
- ***Exports to Hong Kong and the Far East.***
- ***Gypsum to the Arabian Gulf, Far East and African markets.***
- ***Strict delivery deadlines and quality controls.***

Minerals Plus

CTC offers a wide array of industrial minerals, chemicals and consumables to the international market. The company is also exploring opportunities to diversify into the trade of foodgrains and feed products.

It trades in :

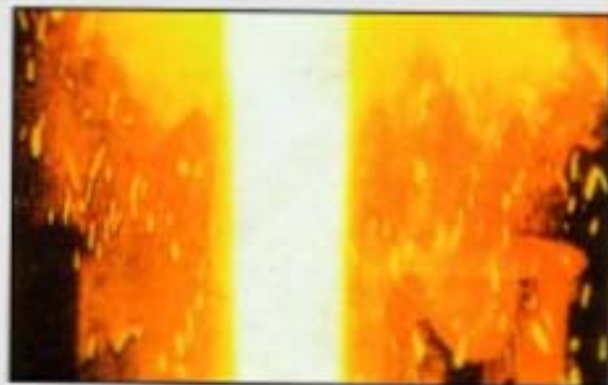
- **Bagged cement.**
- **Slag.**
- **Feed products.**
- **Silica sand.**
- **Pig iron.**
- **Industrial minerals for foundry & ceramic industry.**
- **Kaolin.**
- **Foodgrains.**



Minerals



Quartz



Steelcast consumables



Slag brought in from Japan and Korea for the cement industry in the UAE is being unloaded at Ras Al Khaimah's Port Saqr.



Ship Chartering

CTC undertakes regular shipping of bulk commodities as a built-in component of their trading style, on behalf of its international clients. It has an exceptional pool of expertise in shipping commodities to almost any destination in the world, and has a diversified fleet of vessels available to it, some on period charter.

At any given time, CTC has six to nine vessels on the high seas carrying core commodities and raw materials to various international destinations.

CTC has a reputation for the fastest turnaround of vessels in the industry with very high loading and discharging efficiency. It charters and operates mainly handy and handy-max size vessels, because of their shallow-drafted configuration.

CTC set the record in Saudi Arabia by loading 28,000 MT of clinker in one day, and suitably set the record in the UAE by discharging 30,000 MT in one day.

From time to time, CTC is involved in long period charters and is constantly chartering vessels on voyage and time charters. The company is associated with the finest ship owners and operators.

CTC enjoys the membership of the Baltic and International Maritime Council (BIMCO).



Associates



HOLCIM CTC

CTC goes into a Joint Venture with Holcim in 2005 for an identified period which makes available products of Bulk Cement, Clinker, Slag, and Coal in the Joint Venture

Cementia Trading AG Switzerland

CTC has excellent trading relations with Cementia for many years. Cementia is the trading arm of the world famous Lafarge Group. CTC sells clinker and gypsum to Cementia Associates Bamburi in Kenya and also buys clinker from Cementia plants in Turkey.

Ssangyong Group

CTC has a long-standing relationship with Ssangyong Group, the leading industrial conglomerate of South Korea. Ssangyong is a large supplier of clinker and cement to CTC for the Middle Eastern and third country requirements. Ssangyong Cement Industrial Co. Ltd., the parent body of Ssangyong Group, is the largest cement maker in South Korea, accounting for 40 per cent of its total clinker output and 60 per cent of the total exports. Its three plants - each located in Donghae, Yongwol and Munkyong - turn out 13.5 millions tons of clinker a year.

Marubeni Corporation

CTC has old wide-ranging trade relations with Japan's leading Marubeni Corporation. Marubeni has been a buyer of clinker and bulk cement from CTC, also other key raw material inputs for the cement industry. Their mutual trade relations extend not only to the Arabian Gulf but also embrace third country markets.

It is also Associated with Global Mining Company, Scabal, India, Gulf Rock Engineering Group, Lafarge Group, Coral Resources, Ultratech, Saint - Gobain etc....





COMMODITIES TRADING COMPANY

Tel: +971 4 343 3324, Fax: +971 4 321 3800
P.O. Box 16743, Khalifa Juma Al Naboodah Building
Suite No. 206, Second Floor, Sheikh Zayed Road, Dubai, U.A.E.
Email: ctcdubai@emirates.net.ae

Commitment To Customers